



## ENTREPRENEURSHIP READINESS ASSESSMENT

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### GENERAL

1. Do you think you are ready to start a business?
2. Do you have support for your business from family and friends?
3. Have you ever worked in a business like what you are starting?
4. Would people that know you say you are entrepreneurial?
5. Have you ever taken a small business course or seminar?

### PERSONAL CHARACTERISTICS

6. Are you a leader?
7. Do you like to make your own decisions?
8. Do others turn to you for help in making decisions?
9. Do you enjoy competition?
10. Do you have will power and self-discipline?
11. Is planning a problem?
12. Do you like people?
13. Do you get along with others?
14. Would people that know you say you are outgoing?



## **PERSONAL CONDITIONS**

15. Are you aware that running your own business may require working more than 12 hours a day, six days a week and maybe Sundays and holidays?
16. Do you have the physical stamina to handle a “self-employed” workload and schedule?
17. Do you have the emotional strength to deal effectively with pressure?
18. Are you prepared, if needed, to temporarily lower your standard of living until your business is firmly established?
19. Are you prepared to lose a portion of your savings?

## **SKILLS AND EXPERIENCE**

20. Do you know what basic skills you will need to have a successful business?
21. Do you possess those skills?
22. Do you feel comfortable using a computer?
23. Have you ever worked in a managerial or supervisory capacity?
24. Do you think you can be comfortable hiring, disciplining and delegating tasks to employees?
25. If you discover you do not have the basic skills needed for your business, will you be willing to delay your plans until you have acquired the necessary skills?

**If you are ready to start your new business, I have a variety of consulting programs that can help you get started! For more information, contact me at [info@nfcannon.com](mailto:info@nfcannon.com)**